# Woodland Park Sales Charter

A full disclosure sales journey

# **OUR PROMISE: COMPLETE TRANSPARENCY FROM START TO FINISH**

# 1. How we set your price

We believe you should know exactly what you're paying for. Your holiday home price includes:

- Manufacturer's Recommended Retail Price (RRP)
- Transportation and siting costs
- Utility connection fees
- Optional features (like verandas)
- Park location and facilities

No hidden extras—just clear, honest pricing.

#### 2. Understand your licence agreement

Your licence agreement is more than site rules. It covers:

- Length of your site licence
- Potential site fee increases
- What happens when you sell your holiday home

We'll walk you through every detail so you feel confident and informed.

# 3. Understanding depreciation

Like cars, holiday homes depreciate faster in the first 2–3 years.

We'll show you real examples so you can make an informed decision.

# 4. If you decide to sell

We make resale simple and fair:

- Free marketing for 3 months
  - Website listing lodges & caravans for sale national website
  - Woodland Park website listing
  - Sales lists
  - Window display
- Reduced commission rates
  - 12% for standard holiday homes
  - 10% for lodges (40x20 or larger)

Our goal: to help you sell quickly and keep more of your return.

